



Pointe Solutions



Pointe Solutions is great to work with – they are an asset to any company.”

Director, project management,
global payments processor

Case Study

Contract audit saves \$3 million+

Proprietary auditing software replaces sampling with automated review of 100% of invoices

Situation

A regional utility company was looking for cost savings. A logical starting point was to check the accuracy of its supplier invoicing for errors and over-charges. They called Pointe Solutions to provide a comprehensive review of contract terms and invoices for all of the company's vendors and suppliers.

Solution

Pointe Solutions began by ranking and reviewing contract terms for the company's large-dollar vendors. This review **identified two vendors worth more in-depth analysis**: A supplier of labor for maintenance services, and a reseller of batteries, cable and other equipment.

In the first case, careful analysis identified over-charging in the all-inclusive hourly labor rate as well as errors in hours worked, for a total of **\$2 million in erroneous charges**.

In the second case, Pointe Solutions' **automated auditing techniques** performed a complete comparison of the supplier's electronic itemized database with the client's actual invoices. This automated approach permitted a review of 100% of the \$20 million in items sold to the client over the prior 18 months. The result was identification of approximately **\$2 million in overcharges and other discrepancies** as compared to the supplier's contract terms.

Results

With Pointe Solutions' detailed findings in hand, the client was able to negotiate significant reimbursements from the two vendors. The audit also identified process improvements that resulted in more accurate invoicing going forward.

About Pointe Solutions

Pointe Solutions, Inc. is a specialized audit consulting firm focused on cost-effective solutions for information technology, operations, and compliance audits. With decades of experience in IT, operations and payment systems, Pointe Solutions helps clients reduce risk, recover costs and preserve trust with smart methodology and a flexible approach.

For more information visit www.pointesolutionsinc.com.